

## “THE CLIMATE FOR BUSINESS” GENERAL MEETING/LUNCHEON TOPIC



**Tom Stayanoff**

The Gary Chamber of Commerce will hold its Monthly General Membership Luncheon on Monday, October 8, 2018, 12:00 Noon at The Gary SouthShore RailCats Administration Building, 2<sup>nd</sup> Floor, One Stadium Plaza, Gary. The Chamber welcomes a proven expert in the areas of Commercial Real Estate and Business Brokerage, Tom Stayanoff, Indiana Equity Brokers.

Mr. Stayanoff has years of experience and specializes in re-development and investment properties. Tom will address the Climate for Business, Transfers/Secession, Financing a Business Acquisition and How Businesses are Effectively Sold on the Open Market.

Come out and hear this dynamic business executive and learn how business success can be your success.

Early **RSVP**, \$20 in advance or \$22 at the door. Call the Chamber office (219) 885-7407. **We accept all major Credit/Debit cards.**



The September General Meeting/Luncheon speaker, Terry Velligan, General Manager of United Bridge Partners demonstrates the building process for the Cline Avenue Bridge in East Chicago.



Nina Johnson of Marram Health Center presents door prize to winner Mark Pranaitis of Catholic Charities.



**CORPORATE LUNCHEON**  
Tuesday, November 20, 2018  
**THE DIAMOND CENTER • 500 E. 5<sup>TH</sup> AVENUE, GARY**

Guest speaker: **LaTroy Hawkins, Retired Major League Baseball Pitcher**  
GRADUATE OF WEST SIDE HIGH SCHOOL (1991)

**SCHOOL LINE-UP**

**11<sup>TH</sup> ANNUAL LAKESHORE CLASSIC**

**When: November 23-24, 2018**  
**Where: Westside Leadership Academy**  
**Time: Games: 6:00 p.m. & 8:00 p.m.**

**• GAME DAY •**

FRIDAY 11/23 - 6:00pm: Thea Bowman Academy vs. George Washington HS (Indy) - BOYS  
8:00pm: John Marshall (Chicago) vs. West Side Leadership Academy - GIRLS

SATURDAY 11/24 - 6:00pm: Theodore Roosevelt HS vs. Calumet New Tech High School  
8:00pm: West Side Leadership Academy • Marquette Catholic HS (Michigan City)

**For Info Call: Gary Chamber of Commerce (219) 885-7407**  
**or Chuck Hughes (219) 746-6339**




**LaTroy Hawkins**

**2018 Lakeshore Classic**  
**Classic Corporate Luncheon**  
**11/20/2018**  
The Diamond Center  
500 E. 5th Ave—Gary  
Guest: LaTroy Hawkins

**Classic Basketball Challenge**  
**11/23 & 24/2018**  
6:00pm & 8:00pm  
West Side Leadership Academy, 9th Avenue & Gerry Street, Gary.

**Ticket Info:**  
**219-885-7407 or**  
**219-397-5870**



Chuck Hughes  
Executive Director

In this last quarter of the year, I would like to thank the leadership and all of our members who chose to "Step Up" and be a member of the various Chamber committees. Your work has been invaluable and greatly appreciated. No doubt we are going to close out this year strongly and the new year will bring even greater success. A great Chamber is only as strong and as good as the support of its members. On behalf of our Board of Directors and myself, we say.....  
"Thank You"

Lakeshore Classic

November 23-24, 2018

"Step Up for Education"

- *Greeks On Parade*
- *College/Vendor Fair*
- *Basketball Challenge*
- *Entertainment*

Call (219) 885-7407 / 746-6339 / 397-5870 for information

GARY CHAMBER OF COMMERCE - UP COMING ACTIVITIES - Mark Your Calendar!

MONTH OF OCTOBER CELEBRATIONS

Breast Cancer Awareness • Domestic Violence Awareness • Fire Prevention Awareness

October 8, 2018 GENERAL MEMBERSHIP MEETING/LUNCHEON 12:00 p.m.  
Gary SouthShore RailCats Administrative Building, 2nd Fl.

All of the following meetings are held at the Gary Chamber Conference Rm Suite 5103

October 17, 2018	Economic/Business Development Committee Meeting	9:00 a.m.
October 22, 2018	EXECUTIVE COMMITTEE MEETING	11:30 a.m.
October 23, 2018	Public Policy Committee Meeting	9:30 a.m.
October 25, 2018	BOARD OF DIRECTORS MEETING	8:30 a.m.
October 25, 2018	Education Committee Meeting	11:00 a.m.



Member News:

- ▶ **Congratulations Influential Women of The Year:** Dr. Janet Seabrook, Community HealthNet, Dr. Sharon Johnson-Shirley, Lake Ridge New Tech School and Debie Coble, Goodwill Industries of Michiana. What a phenomenal accomplishment to receive this honor for these *Phenomenal Women!!*
- ▶ **CENTIER BANK** – named "Best Bank to Work For" in Indiana. Top-ranked in the State of Indiana and ranked 10<sup>th</sup> Nationwide.
- ▶ **Art House – A Social Kitchen** hosts Culinary Business Incubator Workshops, now through October 21<sup>st</sup> at 411 E. 5<sup>th</sup> Avenue, Gary. For the novice culinary entrepreneur to burgeoning and/or home-based business owners. For additional info contact Melinda Johnson-Martin (219) 979-8156.
- ▶ **October 5, 2018 – Urban League of Northwest Indiana, Inc.** gathering to invigorate dialogue on Diversity, Inclusion and Leadership, presents Diversity & Inclusion Symposium, 9am-2pm, Valparaiso University, Harre Union, 1509 Chapel Drive, Valparaiso. Keynote speaker, State Senator Eddie D. Melton. For info call (219) 887-9621 (flyer attached).
- ▶ **October 6, 2018 – Methodist Hospitals' "Pink Party"** at Northwest Indiana Breast Care Center, Southlake Campus, Pavilion A, 101 E. 87<sup>th</sup> Ave., Merrillville. **FREE** Gifts, Spa Services, Raffles, Screenings, Consultations and Strive for Five 5K Walk/Run. Register (800) 909-3627 or visit [www.methodisthospitals.org](http://www.methodisthospitals.org).
- ▶ **October 11, 2018 – Indiana Small Business Development Center and Peoples Bank** sponsors of "Cash Is King", a Free course on how to improve your business cash flow and understand your financial statement. 6pm, Hub of Innovation, 5233 Hohman Ave., Hammond. Registration required: <https://tinyurl.com/y9d8vmuq> or (219) 803-6300 (flyer attached).
- ▶ **October 12, 2018 – Goodwill Industries "Little Black Dress"** Northwest Indiana, Annual Fashion Show & Boutique. Halls of Saint George, 905 E. Joliet St., Schererville, IN. Boutique Hours: 3:30pm – 5:30pm, Fashion Show: 5:30pm – 6:30pm. Tickets on sale, for info call: (866) 649-7300 or visit: [www.goodwillfashionshow.com/tickets](http://www.goodwillfashionshow.com/tickets) (flyer attached).
- ▶ **October 13, 2018 – Trade Winds 40<sup>th</sup> Anniversary of Deaf Services in NWI, Annual Luncheon & Style Show.** Boutique shopping 10:30am, Luncheon 12pm, Style show 1pm., Avalon Manor, Merrillville. For reservations contact Lisa Tatina (219) 945-3116 or [ltatina@tradewindservices.org](mailto:ltatina@tradewindservices.org) (flyer attached).
- ▶ **October 18, 2018 – Lakeshore Chamber of Commerce "Ladies Shoot Out" Golf Outing, 12:30pm, Lost Marsh Golf Course, 1001 129<sup>th</sup> Street, Hammond, followed by Oktoberfest at the Emerald Green Restaurant at Lost Marsh, 4-7pm.** For info and reservations call: (219) 931-1000.
- ▶ **October 26, 2018 – ECIER Foundation** presents "Jubilation" – a celebration honoring Breast Cancer Survivors, 6-10pm. Reception held at Gamba Ristorante, along with various dinner locations. All guest will be transported to dinner by limousines. For addition information call (219) 663-9715 or [ecier2013@comcast.net](mailto:ecier2013@comcast.net) (flyer attached).
- ▶ **October 31, 2018 – Harvest Festival & Trunk or Treat** presented by Gary Common Council & City of Gary. 5-6:30pm, Vendors, Food & Games, 6:30-7:30pm Trunk or Treat. Decorated cars, raffles, costumes, movies & more, Hudson Campbell Sports and Fitness Center, 455 Massachusetts Street. For info call (219) 886-7099 (flyer attached).



Urban League of  
Northwest Indiana, Inc.  
Presents

**Student Admission Now \$25.00**

# **DIVERSITY & INCLUSION SYMPOSIUM**

**COURAGEOUS CONVERSATIONS  
"CREATING A SAFE SPACE"**



**Featuring Keynote by  
State Senator Eddie D. Melton**

**Friday, Oct. 5, 2018 | 9AM - 2PM**  
Valparaiso University  
Harre Union, 1509 Chapel Drive  
Valparaiso, IN 46383

**BUSINESS ADMINISTRATORS, HR PERSONNEL,  
COMMUNITY LEADERS, PUBLIC SERVANTS, EDUCATORS,  
NON-PROFITS, CHURCHES AND GRASSROOTS ORGANIZATIONS**

**GATHERING TO INVIGORATE DIALOGUE  
ON DIVERSITY, INCLUSION AND LEADERSHIP**

**REGISTER TODAY AT [BIT.LY/2WOCUSN](http://BIT.LY/2WOCUSN)**



IMPROVE YOUR BUSINESS  
CASH FLOW AND  
UNDERSTAND YOUR  
FINANCIAL STATEMENTS

# "CASH IS KING" BY ISBDC

THUR OCT. 11

6:00 PM

HUB OF INNOVATION  
5233 HOHMAN AVE  
HAMMOND, IN 46320

Register by Wed Oct.3 by scanning code  
below or follow the  
link: <https://tinyurl.com/y9d8vmuq>  
Course is free!



Sponsored by.



# Little Black Dress



FASHION SHOW  
& BOUTIQUE

Friday Evening, October 12

HALLS OF ST. GEORGE  
SCHERERVILLE, IN

Shop 50% Off

Name Brand Merchandise!

(866) 649-7300

[GoodwillFashionShow.com](http://GoodwillFashionShow.com)



trade  
winds  
**Deaf  
Services**

Join us in  
Celebration of the  
40th Anniversary  
of Deaf Services  
in Northwest  
Indiana!



*Annual*  
**Luncheon  
& Style Show**  
Benefiting TradeWinds Deaf Services

**Saturday, October 13, 2018**

*Avalon Manor • Merrillville, IN*

*boutique shopping 10:30am*

*luncheon 12:00pm*

*style show 1:00pm*

*\$40 per person*

**FOR RESERVATIONS OR ADDITIONAL INFO**

Please contact Lisa Tatina, Director of Development & Marketing,  
at (219) 945-3116 or [ltatina@tradewindservices.org](mailto:ltatina@tradewindservices.org).

*All proceeds benefit TradeWinds Deaf Services.*



**PROUD SPONSORS OF TRADEWINDS DEAF SERVICES ANNUAL LUNCHEON**

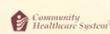
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SERVING PEOPLE WITH SPECIAL NEEDS BY EMPOWERING THEM TO REALIZE THEIR FULL POTENTIAL

# Honoring Breast Cancer Survivors

*Jubilation*  
*Joy-Celebration*

**ECIER**   
**FOUNDATION**  
Educate Create Innovate Entrepreneur Relationships

Printing courtesy of Lithographic Communications

6:00pm-10:00pm

**Gamba  
Ristorante**

Merrillville, Indiana  
(including 12 various dinner locations)

For more information  
call **(219) 663-9715**

[www.ecier.org](http://www.ecier.org)  
[ecier2013@comcast.net](mailto:ecier2013@comcast.net)

## Friday, October 26, 2018



Karen Freeman-Wilson, Mayor,  
Gary Common Council  
& the City of Gary Presents...

# HARVEST FESTIVAL & TRUNK OR TREAT



WEDNESDAY, OCTOBER 31, 2018

HUDSON CAMPBELL SPORTS AND FITNESS CENTER

455 MASSACHUSETTS STREET

*A Safe alternative  
to trick or treating*

5pm-6:30pm- Vendors, Food & Games

6:30pm- 7:30pm- Trunk or Treat

**DECORATED CARS - GAMES - VENDORS**  
**RAFFLES - COSTUMES - MOVIES AND LOTS OF CANDY**



HOSTED BY THE MAYOR'S OFFICE OF SPECIAL EVENTS, COMMISSION FOR WOMEN, AND PARKS DEPARTMENT